



Control Network Solutions

OPENING NETWORK FRONTIERS

September 2014

ONE SIGHTSOLUTIONS APPOINTED UK DISTRIBUTOR OF elitedali™ FOR NIAGARA AX

As part of its continuing expansion plans, Control Network Solutions (CNS) has appointed building controls and integration specialist, One Sightsolutions, as the UK distributor of elitedali™ for Niagara AX, the company's market disruptive vendor independent lighting control solution.

Hampshire-based One Sightsolutions is an expert HVAC and energy management business, helping UK systems houses, consultants and building owners and occupiers place their building control solutions onto a common platform utilising web services. Designed for networks of Digital Addressable Lighting Interface (DALI) light fixtures in commercial, public, retail and industrial buildings, elitedali™ from CNS is the only web-based approach that can be used with any DALI product conforming to the DALI IEC 62386 standard from any manufacturer. In completed projects around the globe, implementing elitedali™ is already proven to save up to 75% of a lighting system's typical running costs. One Sightsolutions will now provide CNS's elitedali to its customers as part of its growing range of products and services, backed by value added technical support.

"Integrating both HVAC and energy control solutions onto the same back-bone, or by providing web links between different platforms, is making it easier for building operators and owners to assess how best to cut back on energy wastage and operations and maintenance costs," says Graham Turner, Managing Director of One Sightsolutions. "elitedali™ from CNS is an exciting web-based lighting control solution that fits perfectly with this strategy and offers the opportunity for our customers to achieve significant, new energy savings as well as better control and improved access to useful data. The potential for elitedali™ is huge."

"This is a very natural business collaboration," comments Mike Welch, Managing Director of Control Network Solutions. "One Sightsolutions has a wealth of experience in delivering web-based building controls solutions, strong customer relationships, as well as a developing channel of Niagara Certified System Integrator channel partners, necessary to support the rapid growth of elitedali™ in

the UK. The market is asking for a genuinely vendor independent, converged and fully functioning DALI lighting control solution which can be quickly, easily and cost-effectively installed, operated and managed. Working together, CNS and One Sightsolutions can meet this need.”

elitedali™ enables the open Tridium Niagara AX platform to be extended from Building Management Systems (BMS) to lighting control applications. With the capability to connect up to 1,280 DALI lamps and 20 DALI networks for every Tridium Java Application Control Engine (JACE) unit in a building, elitedali is easily scalable to suit any size of commercial lighting system. It ensures all DALI network and device commissioning, control, maintenance, management, modelling, visualisation and analytics can be carried out via a secure web browser on any device. No expensive gateways, unnecessary hardware, third party commissioning tools, data IO mapping and labelling or other processes are required, ensuring that the time, cost and risk of any installation is kept to an absolute minimum.

Based out of the UK and serving markets globally with its range of energy-saving open control solutions, CNS is a Certified Tridium Developer Partner. Using Tridium’s web convergent technology platform, CNS creates smart open standards products and solutions. elitedali™ for Niagara AX® is available for installation via a global network of Certified elitedali Partners (CeP™). CNS also manufactures the CNS-Enocean™ Niagara AX Driver which leverages the company’s experience with elitedali and device modelling techniques to offer wireless/energy harvesting control solutions for intelligent building management, automation and lighting systems.

For more information on elitedali™, visit www.elitedali.com. Follow elitedali™ on twitter @elitedali or join the discussion on LinkedIn at elitedali for Niagara AX Group.

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