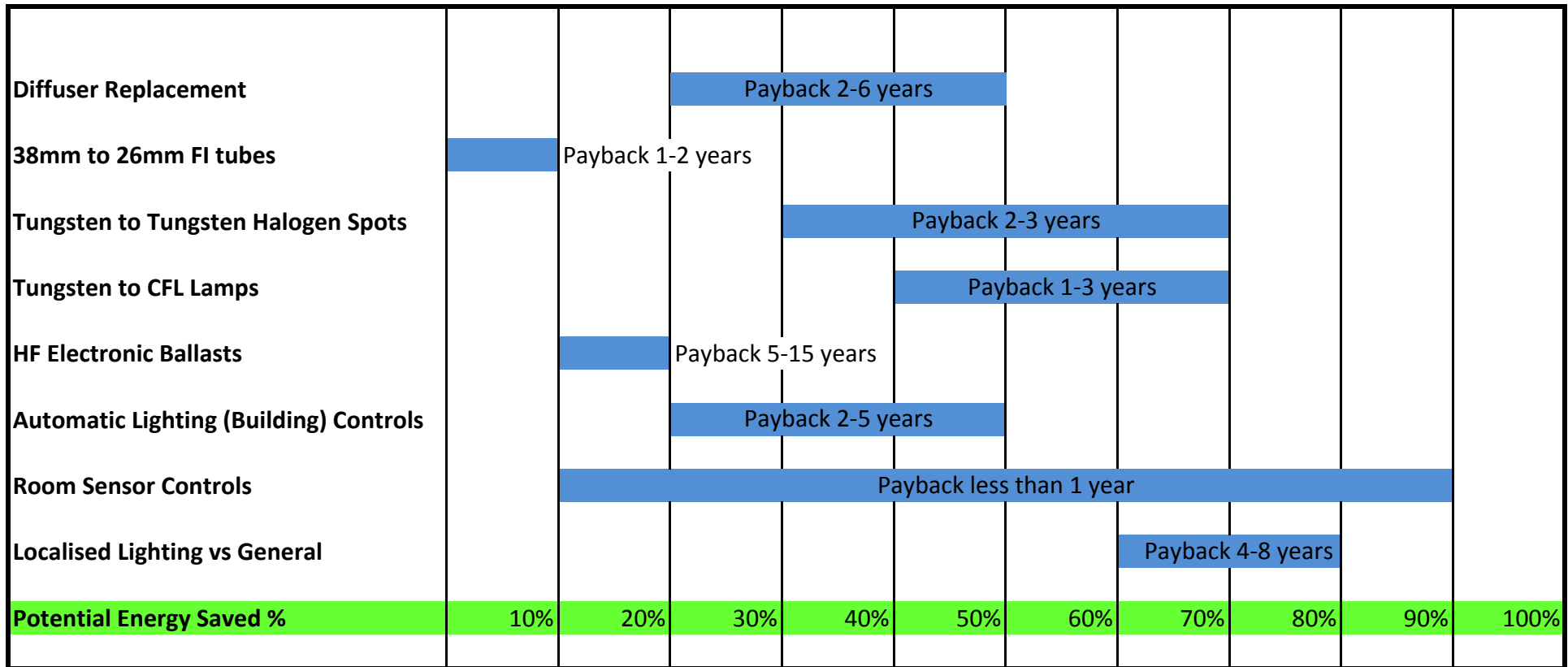


Commercial Lighting Energy Savings Potential and Payback Time



NOTE: Information is for indicative purposes only and is compiled By the Chartered Institute of Building Services Engineers(CIBSE) in the EMEA region. This information is not a guarentee of payback times or energy savings which will vary from region to region, application to application and be subject to the prvailng cost of energy at the time. This information was calculated based on information available in 2008 and therefore it is not unreasonable to assume that as the cost of lighting auotmation solutions has fallen and contrastingly the cost of energy has risen these figures are rather offer a conservative view.